

SMART LEADERS SELL

with Jessica Lorimer

SALES COACH & LEADERSHIP EXPERT

Wealthy women will change the world – and it's Jessica's mission to lead a movement for female business owners who are ready to make a huge impact and generate a huge income for their bank account.

Jessica Lorimer launched her business, Smart Leaders Sell, in 2014 and rocketed it to a multi-six figure coaching and consultancy business in less than 3 years. She was ideally placed to share her experience after a corporate career as one of the industry's highest performing sales people, with a stack of company awards to show for her success.

She now teaches her simple *three step sales system* to entrepreneurs who want to learn to sell as individuals with integrity and helps them rapidly skyrocket their sales success and profit margins.

AREAS OF EXPERTISE

- Sales
- Relationship Based Marketing
- Building and Monetising Communities
- Author
- Business Development
- Creating and Selling Premium Services
- Speaker
- Trainer

TRAINING TOPICS

- Three simple steps to ensure a YES on sales calls.
- The three pivots you MUST make to scale your sales to six figures.
- How to use your Unique Selling Style to maximise your profits.
- How to generate immediate cash without funnels, FB ads or tons of technology.
- How to use your network to increase your net worth.
- The three step sales process to skyrocket your profits.
- Work smarter, not harder; increasing your productivity and profit margins.

AVAILABLE FOR COMMENT ON

- Gender pay gap
- Seasonal sales (e.g Black Friday, retailers performance after Christmas etc.)
- How women are better sales-people
- Pricing (specifically online /service based businesses)
- Sales Confidence
- Millennial Business Building / Entrepreneurship



Contact

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Awards

Top 20 Sales Performer for
FTSE 250 Sales Consultancy

Testimonial

'After working with Jess, I went from making 2-5K per month, to 34.5K in 16 days. Six months later, I had my first 197K month in May 2017. Jess knows how to take you and your business to the next level with ease'

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Social

- 📘 @JessicaLorimer
- 🐦 JessicaLorimerSuccessCoach
- 📷 jess_lorimer
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